



V26.2

Version 26.2

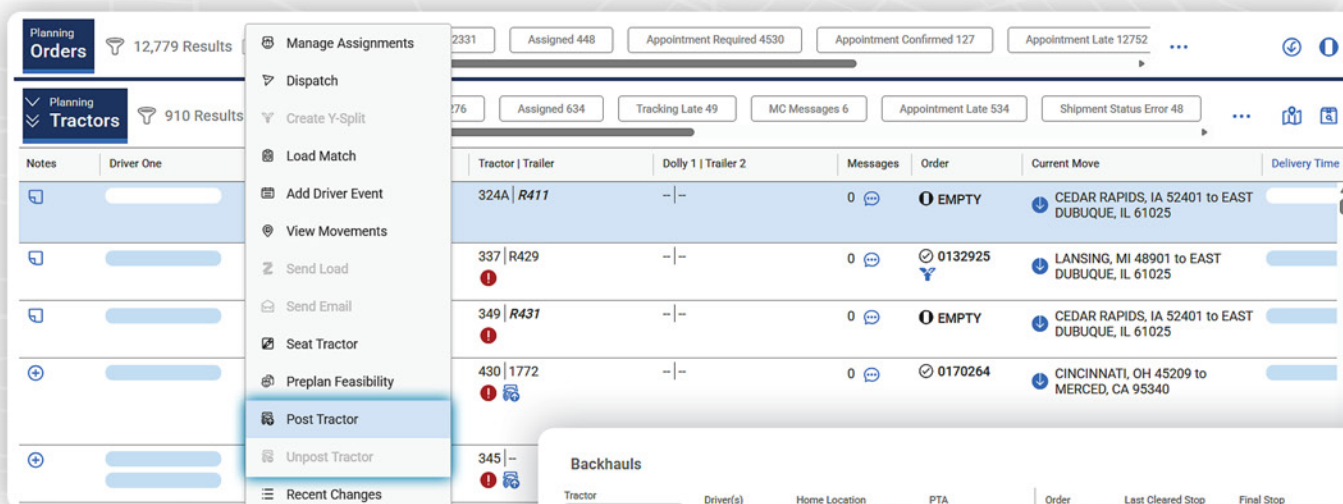
delivers enhancements designed to help transportation organizations improve operational performance, strengthen financial outcomes, and maximize the value of their technology investment. Key areas of focus include:

- Improving operational visibility
- Increasing employee productivity
- Strengthening profitability insights
- Optimizing capacity utilization
- Reducing operational risk

Improve Planning and Asset Utilization

Maximize equipment utilization, reduce empty miles, and improve coordination across planning and dispatch operations

- Plan and create trailer pool moves ahead of time without waiting on driver or tractor assignment
- Prevent redundant work with real-time visibility into active dispatch and preassignment locks
- Manage tractor posting directly within daily planning screens
- Identify backhaul opportunities with better visibility into loads, tractors, and dispatch context
- Use flexible geographic search to find the best reload opportunities
- View cross-company capacity to support better planning without risk
- Increase asset utilization and reduce operating inefficiencies with streamlined trailer sharing



Manage Tractor Posting in Operations Management

Backhauls in Operations Management

Backhauls

Tractor

573

Driver(s)

Home Location

PTA

Order

Last Cleared Stop

Final Stop

Last Location

MACHESNEY PARK, IL

0255163

DALLAS, TX 75221

DALLAS, TX 75221

WSW Kanse

Internal Loads

External Loads

Search External Loads

Filter

91 Results

Load Boa...	Reference ID	Available Start	Available End	Trailer Type	Equipment Attribute	Origin City/State/Zip	Destination City/State/Zip
McLeod Excha	3449918			R	Reefer (DAT)	FORT WORTH, TX 76177	LOS LUNAS, NM 87031

Reefer | FORT WORTH, TX 76177 → LOS LUNAS, NM 87031

Total Rates	\$2,460.24 rpm / \$3.72	\$2,581.53 rpm / \$3.99	\$2,567.11 rpm / \$4.03	\$2,775.90 rpm / \$4.25	\$2,831.41 rpm / \$4.34
O/D Miles	661	647	637	653	653
Linehaul Rate	\$3.12	\$3.34	\$4.03	\$3.71	\$3.80
Fuel Surcharge	\$0.61	\$0.65	\$---	\$0.54	\$0.54
Margin	\$615.06	\$645.38	\$641.78	\$693.98	\$707.85
Total Sell	\$3,075.30	\$3,226.91	\$3,208.89	\$3,469.88	\$3,539.26
Tolls	\$---	\$---	\$---	\$---	\$---
High Linehaul	3.9140	3.7600	4.4200	4.1500	4.1970
Low Linehaul	2.2680	3.0300	3.7300	3.3470	3.2300
# of Reports	14	8	16	---	---
# of Companies	9	7	5	---	---
Time Frame	7 days	3 days	7 days	30 days	30 days
Request Date	07/16/2026	07/16/2026	07/16/2026	07/16/2026	07/16/2026
Origin Market	TX-DAL	Ft Worth Mkt	761	76177	76177
Dest Market	NM-ALB	Albuquerque...	870	87031	87031

Optimize Capacity and Carrier Performance

Improve utilization, strengthen carrier relationships, and maximize load coverage with greater visibility and control

- Manage carriers and sales activities in one place with the Carrier Sales Board
- Gain insights into carrier performance and profitability to prioritize outreach
- Identify and act on new carrier opportunities more effectively
- Keep carriers moving and improve rate negotiations with better continuous move management
- Reduce manual follow-up and accelerate carrier coverage decisions with clearer response timelines and status tracking
- Improve LTL quoting and search with better visibility and safeguards for accurate carrier selection
- Control load visibility with Truckstop.com private posting to protect freight and prioritize trusted carriers
- Streamline secure rate confirmation delivery with Highway to reduce fraud risk and improve visibility through real-time tracking and automated document management

The screenshot displays the 'Carrier Sales Board' interface. On the left, the 'Carrier Overview' section shows a table with 44 results. The table has columns for Carrier Name, Carrier Manager, Carrier Rating (represented by stars), Truck Count, and Current Moves. Below this, the 'Call List' section shows 3 results with columns for Date Due, Activity, Priority, Status, Contact, Phone, Email, Carrier, and Address. The right side of the interface contains several summary cards: 'Load History' (Current Moves, Load Count (WTD), Load Count (30 Days), Load Count (YTD)), 'Pending Offers' (Offers Pending), 'Posted Capacity' (Trucks Posted), 'On-Time Performance' (WTD, MTD, YTD), and 'Carrier Pay: MTD' (Carrier Pay, Average RPM, Total Margin, Average Margin). There are also filters and a 'Refresh' button at the top right.

Carrier Sales Board

Improve Operational Visibility and Decision-Making

Empower teams with timely information that helps identify issues sooner and drive better outcomes

- Improve profitability with greater visibility into order and lane performance, helping teams identify trends and revenue opportunities faster
- Gain EDI visibility and reduce follow-up with streamlined Functional Acknowledgement reconciliation
- Build confidence in tracking with verified data sources and event visibility through Descartes MacroPoint
- Improve location accuracy and proactively address issues with brokerage tracking enhancements
- Simplify driver recruiting and application management with centralized tools that improve visibility, reduce manual tracking, and support faster, more informed hiring decisions

Order Number
0270714

Order View Delivered Movement View

Overview General Pickups and Deliveries Commodity Load Requirements Rates

ALABASTER, AL

Customer
BALL PLASTIC
520 Bell Avenue
SPRINGFIELD, MO 65803
Contact
General
(417) 563-1611
Salesperson

Transfer Date
Invoice Date
Carrier Invoice
BOL Receive Date

Invoice Receive Date
Invoice User

Reference Numbers
BOL
5826096

General

Recurring Order
No ☐ Yes ☐

*Customer Ordered By *Mode Revenue Code Rate Origin

Planning Comment

BOL
5826096

Drill down into specific orders in Lane Analysis

Lane Revenue Analysis

Summary Details Inbound Outbound

Filter

20 Results

State	In # Orders	In Freight Revenue	In Fuel Surcharge	In Remaining Char...	In Total Revenue	In Bill Miles	In Loaded Miles	In Empty Miles	In Total Miles	In Empty Percentage	In Revenue/Loaded Mile	In Fuel Surcharge
AL	45	\$8,512.26	\$268.71	\$70.00	\$8,850.97	7,697.0	5,461.0	1,114.0	6,575.0	16.94%	\$1.62	\$0.05
AR	0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0.0	0.0	0.0	0.00%	\$0.00	\$0.00
CT	1	\$2,220.00	\$0.00	\$0.00	\$2,220.00	148.0	0.0	0.0	0.0	0.00%	\$0.00	\$0.00
FL	18	\$23,466.72	\$3,394.38	\$345.00	\$27,206.10	9,309.0	3,084.0	0.0	3,084.0	0.00%	\$8.82	\$1.10
GA	4	\$1,626.00	\$0.00	\$0.00	\$1,626.00	1,084.0	1,084.0	795.0	1,879.0	42.31%	\$1.50	\$0.00
IA	6	\$2,790.00	\$0.00	\$0.00	\$2,790.00	2,526.0	3,012.0	554.0	3,566.0	15.54%	\$0.93	\$0.00
IL	8	\$11,832.00	\$0.00	\$0.00	\$11,832.00	2,706.0	1,957.0	0.0	1,957.0	0.00%	\$6.05	\$0.00
IN	4	\$1,500.00	\$0.00	\$0.00	\$1,500.00	2,027.0	1,253.0	0.0	1,253.0	0.00%	\$1.20	\$0.00
KY	1	\$600.00	\$0.00	\$0.00	\$600.00	615.0	615.0	0.0	615.0	0.00%	\$0.98	\$0.00
MI	2	\$0.00	\$0.00	\$0.00	\$0.00	1,131.0	388.0	0.0	388.0	0.00%	\$0.00	\$0.00
MO	0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0.0	0.0	0.0	0.00%	\$0.00	\$0.00
MS	0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0.0	0.0	0.0	0.00%	\$0.00	\$0.00
NC	4	\$3,000.00	\$1,369.30	\$625.00	\$4,994.30	2,060.0	941.0	0.0	941.0	0.00%	\$5.31	\$1.46
OH	1	\$2,000.00	\$7.53	\$0.00	\$2,007.53	704.0	0.0	0.0	0.0	0.00%	\$0.00	\$0.00
ON	1	\$0.00	\$838.85	\$0.00	\$838.85	680.0	702.0	0.0	702.0	0.00%	\$1.19	\$1.19
PA	0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0.0	0.0	0.0	0.00%	\$0.00	\$0.00
TN	3	\$1,183.50	\$28.65	\$0.00	\$1,212.15	631.0	435.0	0.0	435.0	0.00%	\$2.79	\$0.07
TX	5	\$2,000.00	\$0.00	\$0.00	\$2,000.00	2,361.0	2,345.0	0.0	2,345.0	0.00%	\$0.85	\$0.00
Total	107	\$68,950.48	\$6,622.50	\$1,152.00	\$76,724.98	34,441.0	24,587.0	2,463.0	27,050.0	9.11%	\$3.12	\$0.27

Lane Analysis

Increase Productivity and Lower Operating Costs

Reduce manual effort, eliminate process bottlenecks, and help teams accomplish more with the same resources

- Speed up cash application with faster open item search, including simple apply and unapply actions and bulk processing
- Automatically capture and attach driver documents to loads with SMS image capture for DocumentPower
- Carry OS&D comments and attachments directly into claims to eliminate rework
- Populate claimant details quickly using customer or stop data
- Create spot orders faster with prefilled data from loadboard results
- Communicate decisions more accurately in tender workflows with multi-profile visibility and bulk decline handling

SMS Messages

Tractor
NNWTR

Driver
NNW Driver1

TUSCALOOSA, AL to HOUSTON, TX

Select All

Search

Inbound

Outbound

Nicole Wilson

☐ I will be arriving soon

Nicole Wilson

☐ I will send a screenshot shortly of the BOL

Unread

BILL OF LADING

SHIP FROM
ABC WAREHOUSE
1234 MAIN ST
TUSCALOOSA, AL 35401
USA

SHIP TO
XYZ DISTRIBUTION CENTER
5678 LOGISTICS WAY
HOUSTON, TX 77032
USA

BOL #	SHIP DATE	TRAILER #	SEAL #	SCAC	PRO #					
12345678	04/03/2026	PTL123456	7890123	NNWTR	987654					
QTY	TYPE	DESCRIPTION OF ARTICLES, SPECIAL MARKS AND EXCEPTIONS	WEIGHT							
10	PALLET	PLASTIC PARTS, AUTO COMPONENTS	2,500							
8	PALLET	INDUSTRIAL SUPPLIES	1,600							
2	CRAET	MACHINERY PARTS	800							
TOTAL PIECES: 20										
TOTAL WEIGHT: 4,900 LBS										
FREIGHT CLASS: 70										
NMFC #: 123456-2			GRAND TOTAL: 4,900 LBS							
NOTES: DRY VAN REQUIRED LIFTGATE DELIVERY										
RECEIVED: Subject to the classifications and tariffs in effect on the date of the receipt by the carrier of the property described above in apparent good order, except as noted hereunder and condition of contents of packages unopened, marked, consigned, and delivered as indicated above which the carrier (the word carrier being understood throughout this contract as meaning any person or corporation in possession of the property under this contract) agrees to carry to its usual place of delivery or redelivery, if this shipment is to be delivered to the consignee without recourse on the shipper, the consignee shall sign the following statement: "The carrier shall not make delivery of this shipment without payment of freight and all other lawful charges."										
SHIPPER: ABC Warehouse		PER: <i>Nicole Wilson</i>	DATE: 04/03/2026							

CONTACT

Mobile Phone

Nicole Wilson

Send a message

All SMS messages will include: Reply 'stop' to opt out of future messages.

SMS: Message 1: 0 of 115 characters | Total: 1 message

SMS Image Uploads

McLeod
SOFTWARE 6

Strengthen Business Intelligence and Financial Performance

Equip decision-makers with timely, accurate insights that help identify risks, uncover opportunities, and drive better business outcomes.

- Turn data into action faster with role-based dashboards that provide visibility into operational, financial, service, and sales performance across your business
- Simplify cross-border reporting with automatic currency and unit conversions, giving teams a consistent, accurate view of financial and operational performance across regions
- Improve financial visibility and simplify reconciliation with enhanced billing and accounts receivable reporting that provides deeper insight into revenue, accruals, and account balances
- Strengthen reporting performance and consistency with enhancements that support growing data needs, improve governance, and deliver faster financial insights



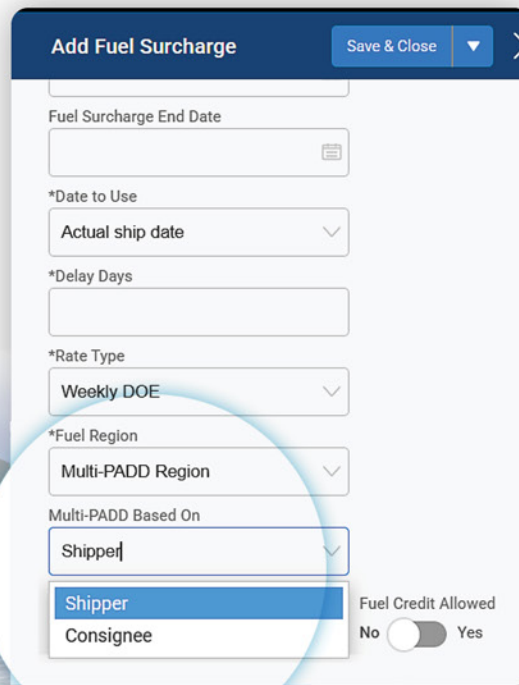
Tractor P&L

Mitigate Risk and Improve Compliance

Protect your business, reduce risk, and improve the accuracy of financial and operational processes

- Improve fuel surcharge accuracy with region-based calculations aligned to actual fuel costs
- Simplify tariff management and improve LTL billing accuracy with smarter markup and Bill-to logic
- Improve data integrity across receivables with enhanced import and processing controls

Multi-PADD Region Fuel Surcharge



Add Fuel Surcharge Save & Close >

Fuel Surcharge End Date

*Date to Use
Actual ship date

*Delay Days

*Rate Type
Weekly DOE

*Fuel Region
Multi-PADD Region

Multi-PADD Based On
Shipper

Shipper
Consignee

Fuel Credit Allowed
No ☐ Yes ☐

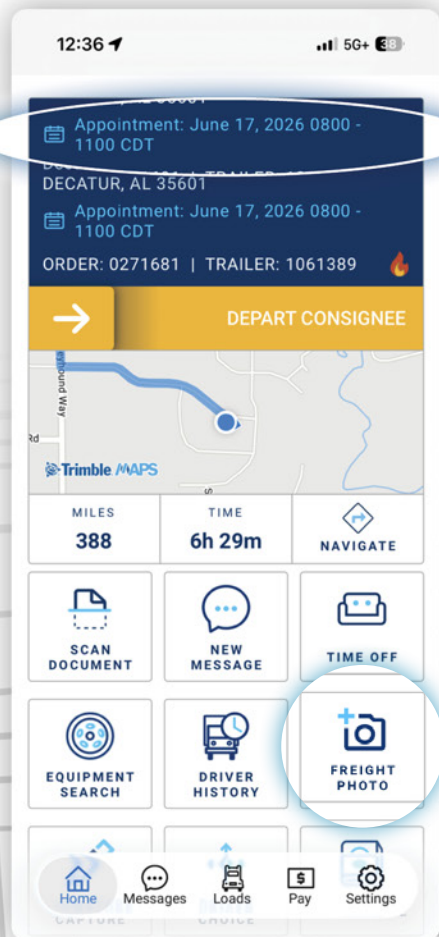


Enhance Driver Productivity and Service Performance

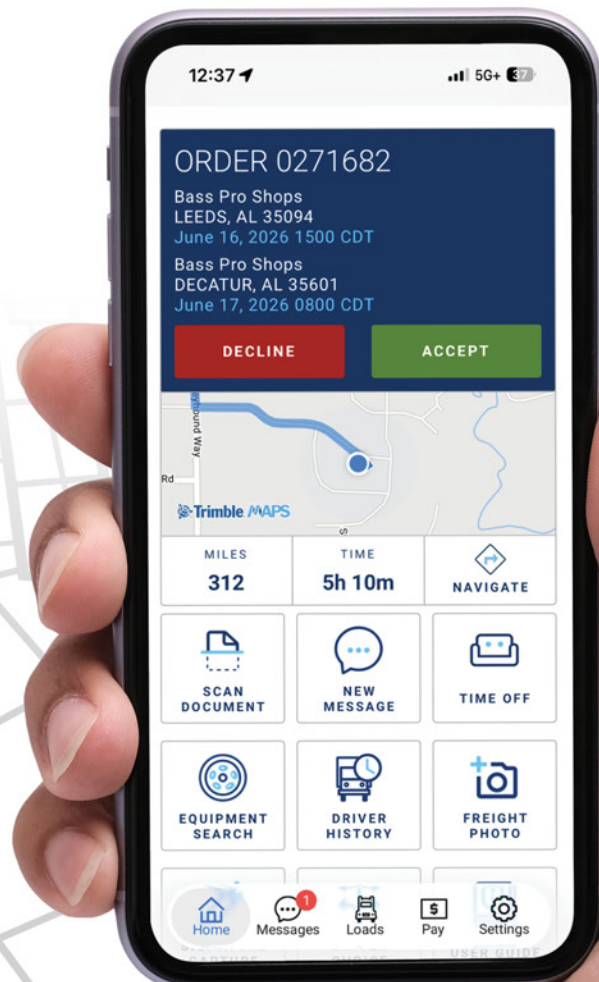
Utilize Driver Sidekick to equip drivers with the tools and clarity they need to stay productive and aligned with dispatch

- Enable real-time load acceptance decisions with instant updates to dispatch
- Make appointment times easy to spot so drivers stay on schedule
- Improve driver productivity and reduce preventable service disruptions with a permissions-based navigation
- Keep drivers and operations in sync with updated Home Screen commands for signatures and freight photos

Appointment Visibility and Updated Commands



Real-time Load Acceptance

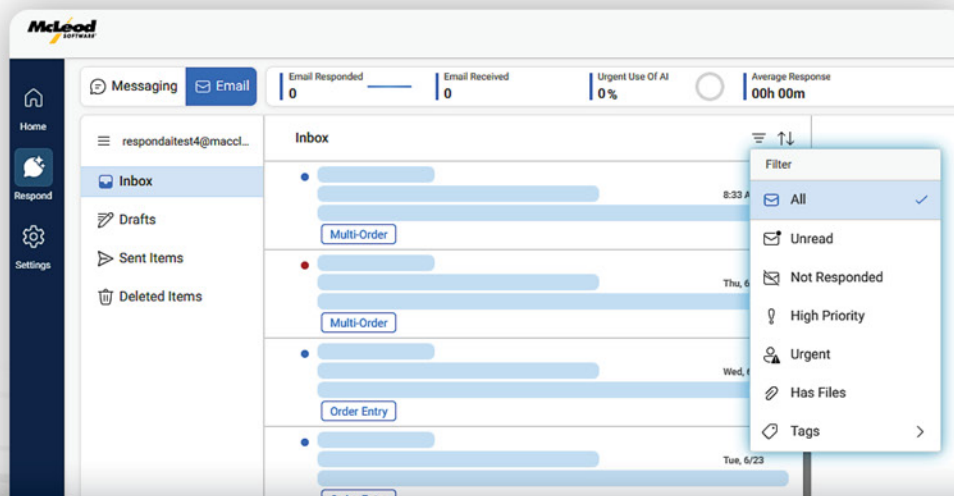


Improve Communication and Response Management with AI

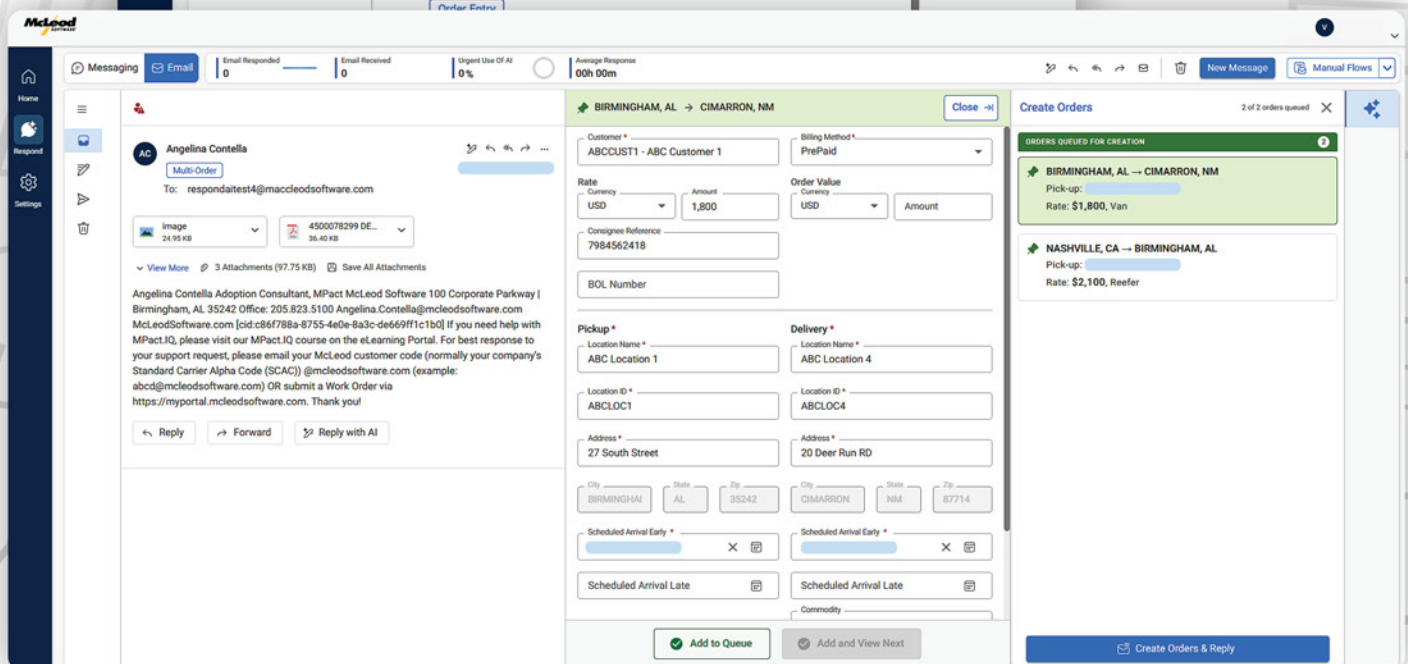
Improve responsiveness, reduce manual effort, and deliver more consistent customer interactions across every communication channel

- Process multiple orders from a single email with MPact.RespondAI, reducing manual work and helping your team respond faster with less coordination
- Improve order accuracy with smarter email understanding that automatically captures key shipment details and handles complex requests more reliably
- Stay focused on the most important messages with a simplified inbox experience
- Deliver more professional and consistent customer communications with AI-generated responses tailored for email and MobileComm

Email Prioritization Filters



Multi-order Handling

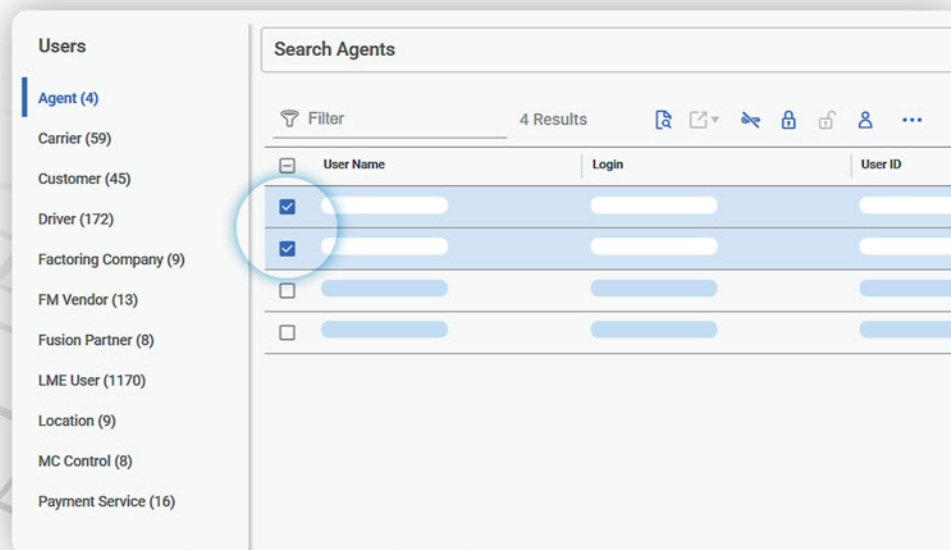


Simplify Administration and Governance

Make it easier for your team to manage users, configurations, and system settings at scale

- Streamline setup with centralized email configuration and system controls
- Personalize boards and data views with auto-saved column preferences
- Reduce dispatch friction and improve workflow continuity with Process Lock Manager
- Improve control with enhanced permissions and user group visibility
- Simplify administration with bulk user management and role-based controls
- Centralize mobile app administration for Driver Sidekick and the Operations App to improve oversight of drivers, permissions, and licensing
- Reduce errors and improve consistency with centralized management of all DataFusion communication types

Bulk User Management



Turn Technology Investments into Business Results

V26.2 helps transportation organizations improve productivity, optimize assets, strengthen financial performance, and deliver a better customer experience. Review these enhancements with your team, identify the opportunities that align most closely with your business goals, and take advantage of new capabilities that can drive measurable results across your operation.

