



THE ABILITY TO DO MORE

# Doug Andrus Distributing Cuts Cost more than \$100,000 per Year with DocumentPower™ Enterprise

*Time for customer invoicing and Proof of Delivery has been reduced by as much as six days*



*"McLeod Imaging's document management system is not only a huge time saver, it has also cut our expenses for postage and administrative staff and vastly improved our billing and cash cycles. With DocumentPower™ Enterprise we experienced a return on investment of less than one year, and we are now saving money and time every day."*

**Jason Andrus**  
CFO, Doug Andrus Distributing

*Founded in 1937, Doug Andrus Distributing is a family-owned-and-operated motor carrier based in Idaho Falls, Idaho. Managed today by a third generation of family members, the company provides refrigerated truckload service to customers in the U.S. and Canada with a fleet of 270 tractors and more than 300 trailers, having doubled its size since 1995.*

## Needs



With its in-house enterprise management software not able to keep up with third-party solution integration needs, Doug Andrus Distributing began searching for a completely integrated system in 1998. Among the requirements it established before making a choice were:

**Transportation-focused software** — The carrier demanded an enterprise management system developed specifically for trucking operations, with fully integrated dispatch and accounting capabilities.

**Imaging system upgrade** — Doug Andrus Distributing had begun using an imaging system in 1996 to eliminate the need to photocopy bills and other paperwork. A more advanced solution that was fully integrated with the company's transportation management system was considered a must.

## Solution

In 2000, Doug Andrus Distributing implemented McLeod Software's LoadMaster® transportation management system. Simultaneously, the carrier adopted LoadMaster Document Imaging (former name for DocumentPower Enterprise) and integrated the full McLeod solution with its dispatch and accounting systems to streamline billing and other business processes.

In 2004, Doug Andrus Distributing began using truckstop scanning in conjunction with McLeod's document management system and within one year had also enabled a Web interface to allow customers to retrieve images of invoices and proof of delivery documents. By 2006, the solution was advanced to include emailing and faxing invoice and other document images to customers. Based on results to date, the company is now considering further expanding its use of DocumentPower.

## Results

Doug Andrus Distributing has realized several measurable benefits from its adoption and use of DocumentPower Enterprise:

### Fully integrated solution streamlines business processes

— McLeod's LoadMaster enterprise management system and DocumentPower solution are credited with cutting the company's postage expenses by 45 percent, leading to an annual savings of \$4,500. In addition, a yearly savings of more than \$100,000 is attributed to the need to add only 1.5 employees to the company's accounting staff while the fleet's size has doubled in the same period.

### Advanced imaging capabilities lead to savings

— Reducing delivery of paperwork by two days with truckstop scanning and DocumentPower, the carrier is cutting the time it takes to provide customers with invoices and proof of delivery (POD) documents by as much as six days. That improvement has led to a favorable change in Days Sales Outstanding (DSO) and has vastly improved the company's cash flow.



*"By choosing McLeod Software to provide a fully integrated transportation and document management solution, we have gained the benefits of working with a single supplier that is truly focused on the needs of transportation operations."*

### Jason Andrus

CFO, Doug Andrus Distributing

## Conclusion

McLeod Software's DocumentPower Enterprise solution typically delivers a 30 percent to 50 percent efficiency savings across departments that file and retrieve documents...and pays for itself in less than one year (many times in less than six months). *Want to look into reducing administrative costs and improving cash flow?* Call McLeod Imaging today to find out more about the DocumentPower Enterprise system.

**For more information, contact us toll free at 877-362-5363 or visit us at [www.McLeodImaging.com](http://www.McLeodImaging.com).**

***How can we help you and your business do more today?***



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